



Technical Service Creates Value

Additives and Worldwide Service

Baerlocher's technical service takes care of the customers' needs and transfers our research results to the various markets. Furthermore, we individually develop tailor-made solutions with our customers, combining experience and knowledge. Our technicians' toolbox helps support many related industries such as producers of machinery, tooling and raw materials and is backed by well-equipped application laboratories. Experience and knowledge is shared throughout our technical service groups worldwide.





Improving Processability and Usability



On-site Analysis

An expert from our worldwide technical service team comes to your plant and analyses the local requirements. Depending on the formulation in use, raw materials, machinery, tooling system, and the needs for the final product the specification for a new additive recipe is set.



Production Fine-Tuning and Extended Trials

An interesting moment occurs when the new solution has to show how it works in a real production environment. Our technical service manager will be present and has a critical view on the performance. If needed, some further modifications (e.g. adding lubricants) can be done on site.



Worldwide Team Expertise

Our data base offers a wide portfolio of high performance additive blends which act as a starting point for every tailor-made solution. The international cooperation of our experts and networks within the industry ensures a high level of technical knowledge.



Additive Blend Development

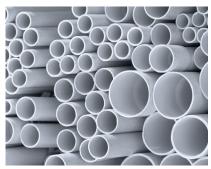
In our application lab with state-ofthe-art equipment, we mimic the processes of our customers, finetuning the additive system until it fits to the specification. A new solution is created and a first

sample is sent out for tests on site.



Scale-up

The new solution is scaled-up in your plant. At this stage, the additive has to run on different machines all over the shop floor, making many final products which have to pass the quality control. We accompany the process and support your quality control with additional tests in our analytical laboratory.



Increase in Quality and Productivity

As a result of product development and a closely monitored introduction, you will see in many cases, improved quality of your final product and higher productivity. Many of our customers confirm that when using our additive blends, their scrap rates declined and downtimes reduced significantly.

Baerlocher Service Quality

Global network of experts Trusted advisors to the industry Local solution provider

Own research & development Consistent and assured supply

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